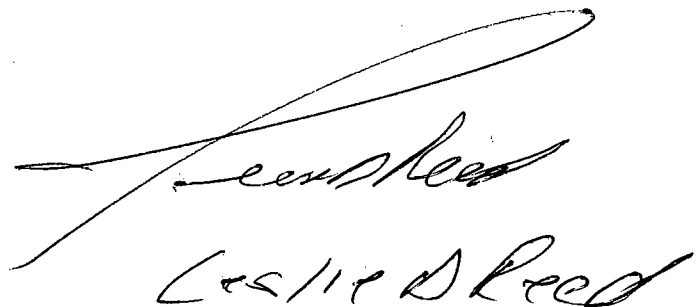


Answers to Interrogatories

- Interrogatory #1 I consulted with no one.
- Interrogatory#2 A. Yes I received \$20,000 from Heartland as payment for obtaining a series 24 license as a registered principal.
B. answered in A above.
C. Same as above
D An attorney for Heartland, I believe his name is Yohan Smith. I do not know his address.
- Interrogatory#3 A thru D does not apply to me as I was not retained by Heartland for legal services.
- Interrogatory#4 A. Yes
B. As a forgivable loan as an incentive to work as registered principal with Heartland.
C. No. The loan was to be forgiven as a part of my employment with Heartland.
D. Answered in C.
E. I was retained to do brokerage work with Heartland not legal work. Due to the firm's demise, I was unable to comply.
F. Yohan Smith
- Interrogatory#5 A. I was retained to take and pass the series 24 exam to become a registered principal, to assume that role at Heartland. I did that.
B. I had to quit taking new clients to with my broker dealer at that time to make the transition to Heartland. Because Heartland did not survive I was unable to assume the new role at Heartland.
C. Yohan Smith
- Interrogatory#6 A. I was never able to work for Heartland due to its demise. I obtained the series 24 license which I was retained to do. I was given \$20,000 to do so. I was given a loan of \$25,000, as transition money to come on board at Heartland to assume the duties as Registered Principal. This is standard practice in the brokerage industry. I was never able to come work for Heartland. I took the series 24 test in the spring of 2000, after that time I was attempting to transition my business to Heartland. Because of this my income was less, and thus Heartland was to loan me funds to compensate. They did that, and when I was to come to work for Heartland they were closed.
B. Same as A.
C. Yohan Smith



Leslie D Reed